

ILE Golf Committee Meeting  
October 20, 2009  
3:00 PM

Meeting was called to order at 3:05 P.M. by Marv Henrich.

Members in attendance: Marv Henrich and Norm Leslie/Co-Chairmen, George Miller, Pat Landy, Jane Barton.

Also in attendance: Anita Whitesell/Golf Chairman, Janice Masotti/Pro Shop Mngr., Barb Dowling /Business Mngr. and Rudy Tamer.

Minutes of October 13, 2009 were read. Motion made to approve by Pat Landy; seconded by Norm Leslie. Minutes approved as read.

Marv began the meeting with a discussion of Golf prices, comparing ILE to other neighboring Golf Courses. He passed out copies of ads in coupon books. A discussion of various courses and their membership fees (Oakwood \$2405. per couple including Ghin). We are much higher. Are our prices fair considering the condition of our course? Our prices have increased significantly over the last two years and membership is down, both couples and singles.

Janice needs pricing for greens fees for upcoming ads. Daily fees were discussed. Pat Landy made motion for \$20/18 and \$13/9. Foursome special of \$60. Tax and Cart included. Motion was seconded by Jane Barton. Motion approved.

Pat Landy proposed we change our pending 2010 Membership fees to a lower price more in line with other courses. \$600 per member plus \$200 Trail fee discussed. Concept: Lower fees/Gain Memberships. And at this time over seeding and weed spraying is imperative to keep play. George suggested raising per member fee and lower cart fee. Jane suggested raising membership fee to eliminate any trail fee. Marv and Pat feel that a drastic price/merchandising will bring in additional members.

Marv suggested \$800 Membership fee including tax. \$10 per ½ cart fee. No family or household discounts and no seasonal memberships beginning January 1, 2010. Any memberships sold between now and Jan 1, 2010 would be prorated at current rate thru Dec. 31, 2009 plus 2010 Membership fee. Two payments would be offered: 50% upon signing and 50% in 30 days.

The motion was made to accept the above terms as new 2010 fees by Jane Barton and seconded by Norm Leslie. Motion carried. Pricing would be presented to the Board of Directors for their approval.

Committee feels we should make up flyers for bulletin boards here and at neighboring communities to advertise our new pricing and also place ads in the Ledger using our contracted time. George made the motion that Pat and Janice come up with these ads to

insure it gets done promptly. Pat seconded the motion. Motion approved.

Marv made a motion that a pending November tournament be scheduled for some time in December to have course in better condition. Norm seconded motion. Motion approved.

The next committee meeting will be Tues. October 27 at 3:00 PM.

Motion to adjourn meeting was made by Marv and seconded by Pat. Meeting adjourned at 5:30 pm.

Respectfully Submitted,

Marv Henrich  
Committee Chairman